New Hampshire Community Loan Fund
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Director of ROC-NH

About us

The New Hampshire Community Loan Fund, a statewide, nonprofit, community development financial institution located in Concord, N.H. is seeking a Director for its ROC-NH program. This is a unique opportunity to lead a team working with more than 130 resident-owned manufactured-home communities (ROCs) in N.H.

About the opportunity

The ROC-NH Director is responsible for the leadership of the ROC-NH team and successful implementation of its commercial lending, technical assistance to ROC cooperatives and residents, support of cooperative development, and collaboration with other Community Loan Fund staff.

The ROC-NH Director will seek opportunities to fulfill, improve, and grow the resident-owned-community strategy for manufactured housing, in coordination with other lending programs and initiatives of the Community Loan Fund. As the founding program of the ROC movement, the staff continuously leads and shares this innovative work with ROC USA, a national network of like-minded organizations. The Director will be a leading voice in N.H. and nationally for manufactured housing as affordable housing, and for resident-owned communities.

A key responsibility is oversight of portfolio of commercial real estate loans provided to ROCs in N.H., loan performance, compliance, risk management, and continuous improvement. Other major responsibilities include accountability for short- and long-term loan production goals, managing department staff and budget, and helping procure funding from Community Development Block Grants and program credit enhancements from public and private sources. The role requires the creation and maintenance of a pipeline of future community acquisitions and work externally to enhance the reputation and brand of the program. Additionally, the Director will lead cross-departmental efforts in statewide public-private partnerships to advance innovation in issues such as climate sustainability and housing policy advocacy.

To be successful in this role you must have demonstrated experience managing diverse teams with a high public profile, and excellent communication and organizational management skills. The ability to influence statewide housing stakeholders and funders and bring national innovations to our program will be essential to your success.

We offer a comprehensive and competitive compensation package with excellent benefits and the opportunity to work in a fun, fast-paced, supportive atmosphere.

If this description is a good fit, we would love to hear from you! Please send a resume with coverletter to jobopening@communityloanfund.org. No phone calls, please.

Equal Opportunity Employer

Visit us at www.communityloanfund.org